

MLICA Scoop

LAND IMPROVEMENT CONTRACTORS ~ MICHIGAN CHAPTER

2018 ISSUE 3

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From the Lead Plow, Ben Cook, President MLICA

"If people like you, they'll listen to you, but if they trust you, they will do business with you." Zig Ziglar

Hello everyone,

Hopefully the above quote seems relevant to you. Beginning with this issue, I have decided to include an inspirational quote that I feel fits our organization and I hope future MLICA Presidents continue this.

I hope everyone has had a productive year so far. Summer has come to an end and the fall rush will be upon us before we know it.

It was really good to see everyone who was able to make it to the Summer National Convention in Grand Rapids. I really want to thank any of our members and associates who were there participating or helping things run smoothly.

State convention is sneaking up on us pretty quickly. Watch for news in the near future with details on events and seminars that we will be having this year. If anyone has anything that they feel that we should look into for educational seminars we always welcome suggestions; just contact a board member or Sarah with your ideas. If there is something you want to learn about, most likely you wouldn't be the only one who would be interested.

Thanks,

Ben Cook



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Owosso Manufacturing Facility



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Diary of an Executive Director

Whew! The National Summer Meeting in Grand Rapids turned out great! I'm proud Michigan was chosen as a host state and that we had the opportunity to coordinate the pre-meeting tours! Many that attended commented how great the tours, venue, and overall meeting were. Thank you to those that attended the National Summer Meeting or helped in any way to make it come together! Make sure to check out the highlights!

Summer flew by and now the fall grind begins. Keep an eye on your mailbox for your membership renewal notices, as our fiscal year begins October 1. I know many of you are used to paying your renewals along with your convention registration, however, we need to receive them beforehand, so that we can submit our renewals to National by their deadline of January 1.

Please make sure to update your contact information when you send in your renewals, so I can make sure my directory information is accurate.

Convention is quickly approaching. Mike, Adam, and I have been searching for a new location to host our convention. Although we still have to finalize our location, we do know costs for convention will be slightly higher this year, simply because our costs have been rising. We hope to still have the great turn out we've had in the past. As Ben noted in his cover article, we welcome suggestions for topics of educational seminars. We strive to offer learning opportunities to promote new ideas and best practices in our industry. Suggestions from you help us create new learning opportunities!

UPCOMING EVENTS

MLICA ANNUAL WINTER CONVENTION

January 13-15, 2019

National LICA Winter Convention

February 26 - March 2, 2019

El Conquistador: A Hilton Resort
Tucson, AZ

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National Summer Meeting Highlights

The National LICA Summer Meeting in Grand Rapids started with two days of tours, coordinated by our Michigan chapter. With Michigan being strong in the agricultural industry, we wanted to make sure we showcased that in some way, as well as making sure the tours were family friendly. The first day of tours gave National members the opportunity to tour the mint

farm of Tom and Doug Irrer, which is the Midwest's largest producer of spearmint, following with a tour and lunch at AgroLiquid, then end the day touring Albert Steenblik's expansive dairy farm including a rotary milking parlor. The second day of tours offered members a 7 mile dune ride, with views of Silver Lake and Lake Michigan, lunch at The Fox Barn winery, and con-

cluded with a stop at the Jawor Brothers Blueberry Farm & Country Store. In addition to the tours being family friendly, current National LICA President Mike Cook wanted to make sure the entire meeting was family friendly. Grand Rapids offered many options to engage children, including the John Ball Zoo and the Children's Interactive Museum. Many that

brought their children took the time to take them to the nearby attractions. It was great to have so many young families attend! Special thanks to AIS for opening your doors to let National LICA members gather and try out a few machines!



Pictured above is Tom Irrer talking about mint farming to LICA members.

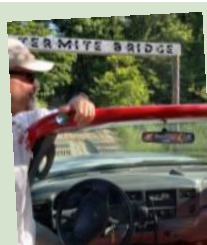


Learning about the research and development AgroLiquid conducts, including apple trees that have been grafted onto crabapple roots for strength.

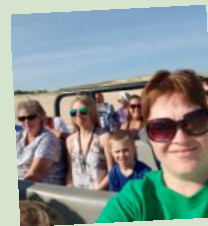


Touring Albert Steenblik's dairy farm, petting the calves and posing for a picture below the carousel milking parlor.

An equipment skills test for all to try at AIS to end the week in Grand Rapids.



A gorgeous day on the sand dunes along Lake Michigan and Silver Lake.



LICA members gathered for lunch at the Fox Barn Winery.



LICA members touring the Jawor Brothers Blueberry Farm & Country Store

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Email: nate@cookswms.com or mike@cookswms.com

National Summer Meeting Highlights



Several LICA members enjoying a seat and conversing between meetings.



American history came to life at Associates' Night.



Enjoying the John Ball Zoo and Grand Rapids Children's Museum.



NATIONAL HAPPENINGS

CATERPILLAR EXTENDED POWERTRAIN PROTECTION PROGRAM

The CAT Extended Powertrain Protection Program, available only for LICA members, allows you to work confidently, control costs, safeguard your investment, and it won't cost you a thing. The purchase of a new CAT machine comes with extended powertrain protection at no additional cost. Your powertrain will be covered for up to three years or 5,000 hours. The plan covers parts and labor for powertrain component failures caused by defects in materials or workmanship, including:

- Basic engine, transmission, torque converter/divider, drive line, differential, drive axles and final drives.
 - Hydraulic drive pumps and motors on excavators and machines with hydrostatic drive or differential steering.
 - Brake components that also provide steering on track-type tractors and track-type loaders.
 - Service brake components that are internal to covered powertrain components.
- Normal brake wear is excluded.



And to prove it, your next new Cat machine comes with extended powertrain protection... at no cost to you.



Your powertrain will be covered for up to three years or 5000 hours⁽¹⁾ so you can:

- » **Work Confidently** backed by the power of the earthmoving equipment leader
- » **Control Costs** avoiding the expense of covered repairs
- » **Safeguard your investment** entrusting your machine to trained technicians whose service expertise and accurate recordkeeping can boost resale value
- » **And it won't cost you a thing.**⁽²⁾

» What's included?

The plan covers parts and labor for powertrain component failures caused by defects in materials or workmanship.

This includes:

Basic engine, transmission, torque converter/divider, drive line, differential, drive axles and final drives.

Hydraulic drive pumps and motors on excavators and machines with hydrostatic drive or differential steering.

Brake components that also provide steering on track-type tractors and track-type loaders.⁽³⁾

Service brake components that are internal to covered powertrain components.



Contact your Cat Dealer for details

- (1) Varies by model up to 3 years or 5,000 hours.
- (2) Offer available for LICA members only. Terms and conditions apply.
- (3) Excludes normal brake wear.

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- Road Service for all BRON Products & other selected Equipment
- Parts Facilities in Woodstock ON and Marine City MI.

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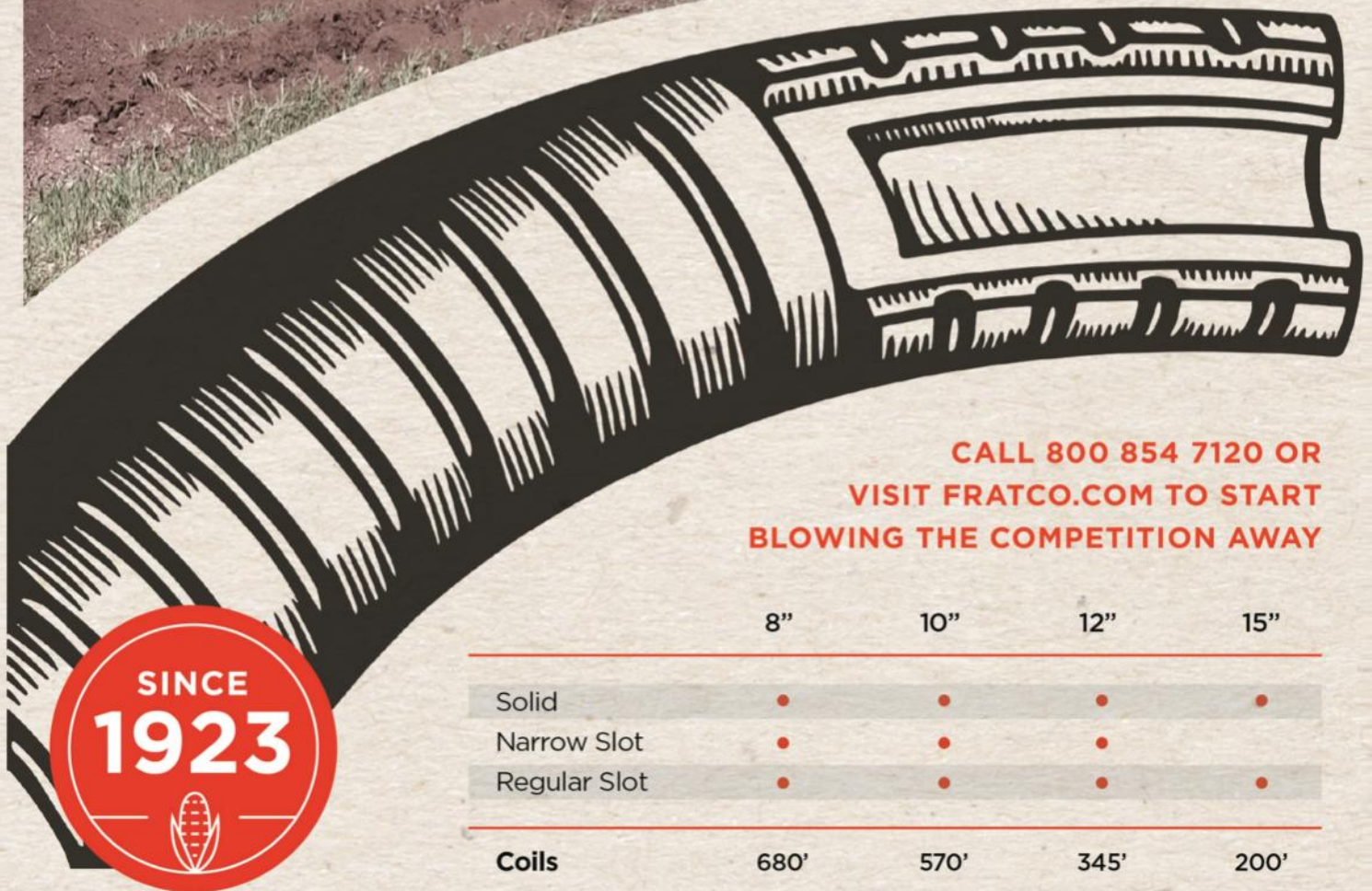
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NATIONAL HAPPENINGS

NEW BENEFIT: BRIDGEWELL HEALTH

It's no secret that the costs of healthcare insurance keep rising. Many small business owners simply cannot afford to offer full coverage insurance for their employees.

Now, with LICA's newest benefit, employers can offer employees a limited medical plan from Bridgewell Health at an affordable price. The program offers three unique limited benefit plans that are ACA-compliant for Minimum Essential Coverage, as well as offering limited outpa-

tient and inpatient medical benefits for full and part-time employees. With primary care and specialist office visit benefits, as well as 24/7/365 telephonic doctor consultation services at no cost, these plans offer benefits your employees can appreciate!

With minimal participation requirements (2 or more enrolled), this program is a great option that will work within your budget! Learn more by calling (833) 202-6495.


Bridgewell Health
LIMITED BENEFIT PLANS




PRICING OVERVIEW

Region	COVERAGE TIER	Employer Contribution Above 50%		
		EDGE	CARE	PLUS
Region A AK, CA, CE, NE, NY, PA	Employee	\$138.13	\$171.48	\$238.16
	Employee + Spouse	\$259.00	\$321.52	\$446.56
	Employee + Child(ren)	\$239.95	\$297.87	\$413.71
	Employee + Family	\$397.84	\$493.87	\$685.93
Region B AZ, CO, MI, OH	Employee	\$120.87	\$150.04	\$208.39
	Employee + Spouse	\$226.63	\$281.34	\$390.74
	Employee + Child(ren)	\$209.96	\$260.63	\$361.99
	Employee + Family	\$348.11	\$432.14	\$600.19
Region C AL, AR, GA, ID, IN, IA, KS, KY, LA, MS, MO, NE, NC, OK, SC, SD, TN, TX, WA, WI	Employee	\$135.31	\$142.89	\$198.47
	Employee + Spouse	\$215.84	\$267.93	\$372.13
	Employee + Child(ren)	\$199.96	\$248.22	\$344.75
	Employee + Family	\$331.53	\$411.55	\$571.61
Region D IL, IN, UT, VA, WV, WY	Employee	\$132.38	\$164.33	\$228.24
	Employee + Spouse	\$248.22	\$308.13	\$427.96
	Employee + Child(ren)	\$229.95	\$285.46	\$396.47
	Employee + Family	\$340.86	\$473.30	\$657.35

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Safety Matters

Promoting a Safety-minded Culture

safety matters

Toolbox Talks for [C_OfficialName]

From your safety partners at [B_OfficialName]

Using Safety Data Sheets (SDS)

When working with chemicals, you must be familiar with a material's properties so you can take the proper safety precautions. This is accomplished by using Safety Data Sheets (SDS).

Your First Step: The SDS

SDS protect you from hazardous materials in the workplace by providing information about a substance's properties, precautions for safe handling, use and storage, potential health hazards and first aid procedures. Before you begin working with a new chemical, always reference the SDS.

The easiest way to look up a material is by the name listed on the product's label. The SDS information may look a bit confusing at first, so here's how the information is typically grouped:

1. Identification
2. Hazard identification
3. Composition/information on ingredients
4. First-aid measures
5. Fire-fighting measures

12. Ecological information
13. Disposal considerations
14. Transport information
15. Regulatory information
16. Other information

When reviewing an SDS, scan it for safety precautions, health effects, storage, specific cautions and disposal instructions before using any chemical for the first time.

In Case of Emergency

An SDS is an excellent source of information to consult when a person is exposed to a hazardous product by inhalation, spillage, etc. It's your job to learn about a material's hazardous properties before an emergency occurs. What if a chemical splashes into a co-worker's eyes? You'll want to know how to help immediately, rather than waste valuable time by having to track down the

Always review the SDS for every hazardous material before its use. Then, take the necessary safety precautions.

According to OSHA, one of the most effective ways to develop a safety-minded culture is to involve employees in ongoing "toolbox talk" safety meetings. These brief and informal meetings allow you the opportunity to gather workers together to alert them about potential workplace hazards.

To access helpful talking points for supervisors, ask your Prins Insurance, Inc. representative about the complete line of *Safety Matters* flyers including the following:

- Hand Protection
- Hand Tool Safety
- Fire Safety
- Defensive Driving Techniques
- Safe Lifting Techniques
- Accident Prevention
- Ladder Safety
- Slips and Falls
- Power Truck Safety
- Hazard Communication
- First Aid Basics
- Welding and Cutting
- Avoid Heat Illness
- Lock Out for Safety
- And many more!

safety matters

Accident Prevention

It's not enough to just follow the rules. You must also understand the reasons behind the rules. This is why it's important to read the SDS for every chemical you use.

Read the SDS for every chemical you use. It will tell you the hazards of the chemical and the precautions you must take to avoid an accident.

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safety matters

Adjusting to Your New Work Environment

A new work environment can be a challenge. It's important to take the time to get familiar with the new environment. This is why it's important to read the SDS for every chemical you use.

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safety matters

Common Sense and Safety

Common sense is a key to safety. It's important to use common sense when working with chemicals. This is why it's important to read the SDS for every chemical you use.

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Ensuring
**PRODUCTIVE
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in Harmony
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Land Stewards is a multidisciplinary group of local drainage contractors, excavators, soil scientists, agronomists and conservation planners. We have the knowledge, skill and expertise to minimize impacts to agricultural land from large-scale land use projects such as interstate pipelines. Our site-specific services include:

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If you have questions about our services or would like to be a part of our team, please call (740) 751-4703 or visit www.landstewards.com

PLAYING IT SAFE



Driver Safety

You're in the driver's seat.

When it comes to minimizing your risk of collision while driving, you're in the driver's seat—by simply practicing safe driving techniques, you can reduce your chances of being involved in an auto accident.

In addition to being aware of your surroundings and making prudent driving decisions, the following tips will help you arrive at your destination safely.

Drive Defensively

Defensive driving requires you to be aware of driving errors made by other drivers around you, and consequently make adjustments to your driving to avoid accidents. Michigan LICA expects you to be committed to defensive driving.

Get Plenty of Rest

Driving any distance, especially long distances, requires you to be physically and mentally well-rested. Fatigue plays a major role in motor vehicle accidents. If you become drowsy, pull off the road immediately and take a short nap.

Inspect Your Vehicle

Before you begin driving, inspect the lights, tires, brakes and windshield wipers of your vehicle. Obtain any necessary repairs before you depart.

Know Your Route

Before you set out for someplace new, become familiar with the general directions. If you need to check your map or call for directions along the way, pull over.

Avoid Speeding, and Use Safety Devices

Provide yourself with ample travel time so you can avoid speeding. Be aware of construction zones, rush hour congestion and changing weather conditions when you are planning your route. Maintain safe following distances; braking might be difficult in poor weather. Always wear your seat belt and turn on your headlights.

Don't Drink Alcohol

Alcohol is the single greatest contributing factor to fatal motor vehicle accidents. In addition, some prescription medications may have the same effect as alcohol. Do not drink alcoholic beverages before or during a driving trip, and consult your doctor about possible side effects of any medications you may be taking.

Be safe and healthy on the job at **Michigan LICA** with these helpful tips provided by **Prins Insurance, Inc.**

Practicing good driver safety is the responsibility of all of our employees. Review our company driver policy to help you arrive safely at your destination.

This flyer is for informational purposes only and is not intended as medical or legal advice.

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Classifieds

Equipment for Sale?

List it here in the MLICA Scoop!

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Please include any of the following information that applies:

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OSHA Inspections

The Occupational Safety and Health Act (OSH Act) requires employers to provide a safe work environment for their workers. The [Occupational Safety and Health Administration](http://www.osha-slc.gov) (OSHA) is responsible for creating workplace safety standards and enforcing compliance with the OSH Act.

OSHA enforces compliance with the OSH Act by conducting inspections, gathering evidence and imposing penalties on noncompliant employers. OSHA penalties are civil penalties that may result in fines. However, OSHA may refer certain violations to the U.S. Department of Justice for criminal prosecution. Actual penalties imposed on an employer take into consideration the gravity of the violation, the size of the employer's business, good faith efforts the employer makes to comply with the law and the employer's compliance history.

"The only place

SUCCESS

comes before

WORK is in

the dictionary."

Vince Lombardi

Check out the complete OSHA Inspections Compliance Overview on the National LICA Zywave Portal for a summary of the OSHA inspection process as well as tips and reminders that employers should be aware of during an actual inspection.

Tips and Reminders	Tips and Reminders	Tips and Reminders
Check inspector credentials. Instruct staff on how to receive inspector. Inform senior management or legal counsel as appropriate. Determine whether you will demand a warrant.	Determine the purpose and scope of the inspection. Be prepared to prove compliance. Get a copy of the complaint, if possible. Set ground rules for inspection. Cooperate and be responsive, but DO NOT volunteer information.	Inspections may last several days. Plan accordingly. Require inspectors to comply with establishment safety rules. Take note of what the inspector documents. DO NOT stage events or accidents. DO NOT destroy or tamper with evidence.

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The MLICA Scoop is the official publication of the Michigan Land Improvement Contractors Association, dedicated to the professional conservation of soil and water.

The MLICA Scoop welcomes letters, subject to editing for accuracy and brevity. The MLICA Scoop also welcomes articles relevant to the land improvement industry. All letters and articles can be emailed to scook@michiganlica.org. Please include your name and phone number for verification purposes.

